**Listen to the complete interview: Richard Shaw**

Dean of Admissions and Financial Aid, Stanford University

**Introduction Track: Keywords / Phrases**

- Neighborhood
- Financial aid
- 3,000 schools and colleges
- homework
- influencers
- opportunities
- comfort zone
- college degree
- empowered
- life income
- access

*All sample questions are designed in order to apply internet search as a basis for exploring and discovering new information.*

**Sample Questions**

- Why does Dean Shaw encourage students to look beyond their neighborhood?

- Dean Shaw talks about influencers in your life. Who and/or what are the primary positive influencers in your life? What are you doing now to make sure you gain the most from these positive influencers?

- Dean Shaw references that there are over 3,000 schools and colleges. Identify at least five colleges that you have an interest in attending. What is it about these institutions that you find interesting? What questions do you have related to both academics and student life on-campus at these institutions? What steps can you take to find out the answers to some of your questions?