

## ***Information Technology - Listen to the complete interview of Lora Stevenson-Obrahta***

[Vice President, Corporate Development  
Dolphini Networks](#)

### **Introduction Track: Keywords/Phrases**

- “b to b” business-to-business
- server
- fiber optic network

All sample questions are designed in order to apply internet search as a basis for exploring and discovering new information.

### **Sample Questions**

- Ms. Stevenson-Obrahta’s company focuses on what she calls “b-to-b” internet services. What issues does she face that a residential provider does not, and vice-versa?
- What sorts of challenges does a company such as Dolphini face in dealing with global clients rather than purely local clients?